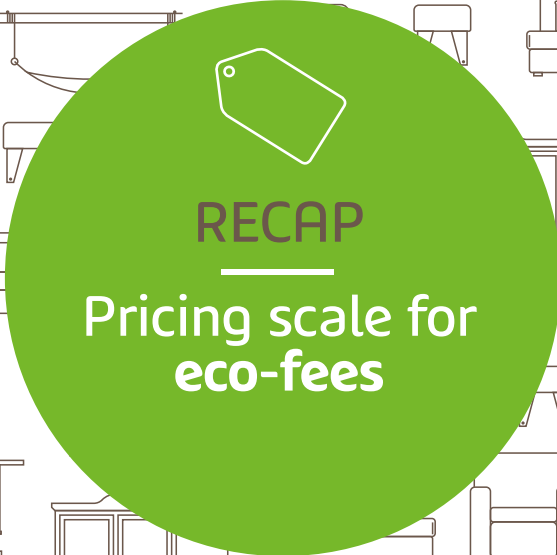


2018



RECAP

Pricing scale for
eco-fees

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2018 PRICING SCALE UNCHANGED FROM 2017 EXCEPT FOR THE ADDITION OF DUVETS AND PILLOWS (APPLICABLE AS OF 01/10/2018)

REMINDER

The eco-fee is applicable to the sale at time of invoicing.

Since 1st May 2013, the fee applies to all types of furnishings.

Different eco-fees apply to the three different categories of furnishings: Seats – Beds/Bedding – Furniture.

For seats, the pricing scale is organised by product type and the number of places the item has.

For beds/bedding, the pricing scale is organised by product type and product dimensions.

For other furniture, the value of the eco-fee depends on the weight of the product.

CONTENTS	
Seats	3
Beds/bedding	4
Furniture	5
Eco-modulation criteria	6
Dimension-based pricing scale	6



SEATS

PRICING SCALE EXCL. VAT

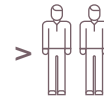
ECO-FEES EXCL. VAT PER FURNISHING ITEM



1 PLACE



2 PLACES



> 2 PLACES

OTHER

	1 PLACE	2 PLACES	> 2 PLACES	OTHER
CHAIR ¹	€0.21			
SEAT 2 PLACES OR MORE, NON-PADDED ²		€0.92		
HEIGHT-ADJUSTABLE SWIVEL SEAT	€0.50			
SEAT WITHOUT FABRIC STRUCTURE OR PADDING (pouf, armchair pouf, bean bag)	€0.50	€1.50	€2.50	
ADJUSTABLE/ELECTRIC SEAT	€3.33	€5.83	€9.17	
NON-CONVERTIBLE PADDED SEAT ³	€1.42	€3.75	€7.08	
CONVERTIBLE PADDED SEAT	€2.50	€4.58	€8.75	Without mattress €2.50
BENCH SOFA, SOFA BED OR FOLD-OUT BED ⁴	< or = 110 cm €2.50	≥ 110 cm €4.58		Without mattress €2.50
CHAIR CUSHION, CUSHION (specific to a given item of furniture), HAMMOCK, INFLATABLE SEAT, OTHER PART OF NON-PADDED SEAT				€0.04
HAMMOCK STAND				€0.96
OTHER ACCESSORY OR PART OF PADDED SEAT (e.g.: arm rest, foot rest)				€0.38

PRICING SCALE INCL. VAT

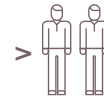
ECO-FEES INCL. VAT PER FURNISHING ITEM



1 PLACE



2 PLACES



> 2 PLACES

OTHER

	1 PLACE	2 PLACES	> 2 PLACES	OTHER
CHAIR ¹	€0.25			
SEAT 2 PLACES OR MORE, NON-PADDED ²		€1.10		
HEIGHT-ADJUSTABLE SWIVEL SEAT	€0.60			
SEAT WITHOUT FABRIC STRUCTURE OR PADDING (pouf, armchair pouf, bean bag)	€0.60	€1.80	€3.00	
ADJUSTABLE/ELECTRIC SEAT	€4.00	€7.00	€11.00	
NON-CONVERTIBLE PADDED SEAT ³	€1.70	€4.50	€8.50	
CONVERTIBLE PADDED SEAT	€3.00	€5.50	€10.50	Without mattress €3.00
BENCH SOFA, SOFA BED OR FOLD-OUT BED ⁴	< or = 110 cm €3.00	≥ 110 cm €5.50		Without mattress €3.00
CHAIR CUSHION, CUSHION (specific to a given item of furniture), HAMMOCK, INFLATABLE SEAT, OTHER PART OF NON-PADDED SEAT				€0.05
HAMMOCK STAND				€1.15
OTHER ACCESSORY OR PART OF PADDED SEAT (e.g.: arm rest, foot rest)				€0.46

1. All types of non-padded 1-person seat (excluding swivel seat below) should be considered as a chair only. 2. Including chaises longues. 3. With padded seat and back or supplied with cushions. 4. Single bed (width < 110 cm) = 1 seated place. Double bed (width > 110 cm) = 2 seated places.

N.B. Tax-inclusive prices are given for information purposes, based on the standard 20% rate of VAT. Only the pre-tax price scales are contractually-binding.



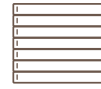
BEDDING

PRICING SCALE EXCL. VAT

ECO-FEES EXCL. VAT PER FURNISHING ITEM



≤ 120 CM



> 120 CM

OTHER

	≤ 120 CM	> 120 CM	OTHER
SLATTED BED FRAME	€1.50	€2.50	Duo €3.00
SLATTED BED BASE	€2.33	€3.75	Duo €4.66
COVERED BED BASE ¹	€2.92	€3.75	Duo €5.84
MECHANICAL/ELECTRICAL ADJUSTABLE BED BASE	€4.58	€9.17	Duo €9.17
BABY BED BASE/FUTON BASE/ ROLL-OUT SLATTED BED BASE/CAMP BED			€0.92
ALL MATTRESSES, INCLUDING FOLDABLE MATTRESSES	€2.50	€5.00	€5.00
OTHER MATTRESSES: bedding-type mattress toppers, baby mattress, futon-style mattress			€0.92
INFLATABLE MATTRESS			€0.15
BED LEGS (set of 2)			€0.15
STORAGE BED (excl. mattress)	€4.00	€7.00	

PADDED SEATING AND BEDDING PRODUCTS		
SLEEPING BAGS		€0.15/unit
DUVETS NON-BEDDING-TYPE MATTRESS TOPPERS QUILTS	Double (≥205 cm)	€0.15/unit
	Single (<205 cm)	€0.10/unit
PILLOWS, BOLSTERS, ALL TYPES OF CUSHIONS, BOLSTERS AND OTHER PADDED PRODUCTS FOR SEATS AND BEDS		€0.05/unit

1. Bed base with fabric-covered frame

PRICING SCALE INCL. VAT

ECO-FEES INCL. VAT PER FURNISHING ITEM



≤ 120 CM



> 120 CM

OTHER

	≤ 120 CM	> 120 CM	OTHER
SLATTED BED FRAME	€1.80	€3.00	Duo €3.60
SLATTED BED BASE	€2.80	€4.50	Duo €5.60
COVERED BED BASE ¹	€3.50	€4.50	Duo €7.00
MECHANICAL/ELECTRICAL ADJUSTABLE BED BASE	€5.50	€11.00	Duo €11.00
BABY BED BASE/FUTON BASE/ ROLL-OUT SLATTED BED BASE/CAMP BED			€1.10
ALL MATTRESSES, INCLUDING FOLDABLE MATTRESSES	€3.00	€6.00	€6.00
OTHER MATTRESSES: bedding-type mattress toppers, baby mattress, futon-style mattress			€1.10
INFLATABLE MATTRESS			€0.18
BED LEGS (set of 2)			€0.18
STORAGE BED (excl. mattress)	€4.80	€8.40	

PADDED SEATING AND BEDDING PRODUCTS		
SLEEPING BAGS		€0.18/unit
DUVETS NON-BEDDING-TYPE MATTRESS TOPPERS QUILTS	Double (≥205 cm)	€0.18/unit
	Single (<205 cm)	€0.12/unit
PILLOWS, BOLSTERS, ALL TYPES OF CUSHIONS, BOLSTERS AND OTHER PADDED PRODUCTS FOR SEATS AND BEDS		€0.06/unit

1. Bed base with fabric-covered frame.

N.B. Tax-inclusive prices are given for information purposes, based on the standard 20% rate of VAT. Only the pre-tax price scales are contractually-binding.



FURNITURE

PRICING SCALE EXCL. VAT

ECO-FEES EXCL. VAT PER FURNISHING ITEM

ANY FURNITURE TYPE

0 KG TO 0.5 KG excl.	€0.02
0.5 KG TO 1 KG excl.	€0.05
1 KG TO 2 KG excl.	€0.09
2 KG TO 5 KG excl.	€0.15
5 KG TO 10 KG excl.	€0.38
10 KG TO 20 KG excl.	€0.96
20 KG TO 30 KG excl.	€1.46
30 KG TO 40 KG excl.	€1.92
40 KG TO 60 KG excl.	€2.50
60 KG TO 100 KG excl.	€4.33
100 KG TO 150 KG excl.	€7.92
150 KG TO 200 KG excl.	€9.58
200 KG TO 250 KG excl.	€12.50
250 KG TO 300 KG excl.	€17.50
300 KG TO 400 KG excl.	€21.67
400 KG TO 500 KG excl.	€26.67
500 KG TO 600 KG excl.	€31.67
600 KG TO 700 KG excl.	€36.67
700 KG TO 800 KG excl.	€41.67
800 KG TO 900 KG excl.	€46.67
900 KG TO 1,000 KG excl.	€51.67
1,000 KG TO 1,100 KG excl.	€56.67
1,100 KG TO 1,200 KG excl.	€61.67
1,200 KG TO 1,300 KG excl.	€66.67
1,300 KG TO 1,400 KG excl.	€71.67
1,400 KG TO 1,500 KG excl.	€76.67
1,500 KG TO 1,600 KG excl.	€81.67
1,600 KG TO 1,700 KG excl.	€86.67
1,700 KG TO 1,800 KG excl.	€91.67
1,800 KG TO 1,900 KG excl.	€96.67
1,900 KG TO 2,000 KG excl.	€101.67
OVER 2,000 KG	€106.67
ABOVE 2,000 KG per 100kg bracket	+ €5.00

PRICING SCALE INCL. VAT

ECO-FEES INCL. VAT PER FURNISHING ITEM

ANY FURNITURE TYPE

0 KG TO 0.5 KG excl.	€0.02
0.5 KG TO 1 KG excl.	€0.06
1 KG TO 2 KG excl.	€0.11
2 KG TO 5 KG excl.	€0.18
5 KG TO 10 KG excl.	€0.46
10 KG TO 20 KG excl.	€1.15
20 KG TO 30 KG excl.	€1.75
30 KG TO 40 KG excl.	€2.30
40 KG TO 60 KG excl.	€3.00
60 KG TO 100 KG excl.	€5.20
100 KG TO 150 KG excl.	€9.50
150 KG TO 200 KG excl.	€11.50
200 KG TO 250 KG excl.	€15.00
250 KG TO 300 KG excl.	€21.00
300 KG TO 400 KG excl.	€26.00
400 KG TO 500 KG excl.	€32.00
500 KG TO 600 KG excl.	€38.00
600 KG TO 700 KG excl.	€44.00
700 KG TO 800 KG excl.	€50.00
800 KG TO 900 KG excl.	€56.00
900 KG TO 1,000 KG excl.	€62.00
1,000 KG TO 1,100 KG excl.	€68.00
1,100 KG TO 1,200 KG excl.	€74.00
1,200 KG TO 1,300 KG excl.	€80.00
1,300 KG TO 1,400 KG excl.	€86.00
1,400 KG TO 1,500 KG excl.	€92.00
1,500 KG TO 1,600 KG excl.	€98.00
1,600 KG TO 1,700 KG excl.	€104.00
1,700 KG TO 1,800 KG excl.	€110.00
1,800 KG TO 1,900 KG excl.	€116.00
1,900 KG TO 2,000 KG excl.	€122.00
OVER 2,000 KG	€128.00
ABOVE 2,000 KG per 100kg bracket	+ €6.00

Comments: For businesses which may not be able to determine the actual weight of the product on the market, or for which a precise calculation of the weight is not known before the item is put on the market (e.g.: custom fit-outs), Eco-mobilier will provide a table showing the correlation between the dimension and weight of each furnishing item.

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ECO-MODULATION CRITERIA

Eco-modulation of the eco-fee pricing scale is an incentive for traders which seeks to promote eco-design taking account of the end-of-life of furnishing items.

The primary criteria used by Éco-mobilier aim to promote recyclability and waste reduction at source, while taking care not to create risks of pollution transfer from one stage to another in the life cycle of furnishing items.

Criterion No. 1: Furnishing items composed of more than 95% solid wood (without related padding materials) and FSC or PEFC certified)

Criterion No. 2: Furnishing items composed of more than 95% metal (without related padding materials)

Criterion No. 3: Scalable furniture items (products whose dimensions can be adapted to the user's size as they grow; products whose principal function is adaptable)

This is applied by businesses on a voluntary basis.

Eco-modulation is a bonus on top of the amount of the eco-fee. Furnishing items which meet the above criteria will therefore apply the pricing scale with eco-modulation. You will be able to find the eco-modulated pricing scale amounts, as well as practical information providing useful explanations of the criteria and related evidence procedures, on the website **eco-mobilier.fr**.

DIMENSION-BASED PRICING SCALE

Some traders in the bespoke manufacturing sector are unable to determine the weight of a furniture item before its production and installation. Since the eco-fee pricing scale is organised by weight bracket, it is essential to know the weight of the product in order to assign an eco-fee to it, at the time of the quote or order. Therefore, when the weight is not known, the dimension-based pricing scale can be used: this involves a correlation between the dimension of an item of furniture and its estimated weight bracket. It applies to all furniture except seats and beds/bedding.

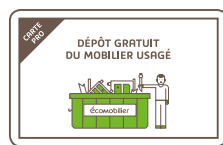
When making the market authorisation declaration, it is also necessary to assign an Éco-mobilier code, which depends on the weight and material used, to enable payment of the eco-fee to Éco-mobilier. This dimension-based scale allows you to obtain a product code. It can also be used to indicate the main material used to manufacture the product. This information is very useful when calculating the eco-modulation.

93% OF FRENCH CONSUMERS WANT A REMOVALS SERVICE FOR THEIR OLD FURNITURE*



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Eco-mobilier offers a bespoke, day-to-day service helping you to design eco-friendly products, facilitate the collection, sorting and recycling of used furniture, and communicate more effectively with your customers.

Get in touch: +33 1 75 44 60 00
or eco-mobilier.fr

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* TNS Sofres study "Développement de l'écoresponsabilité" - September 2016