

2016



Eco-fee
pricing scale with
eco-modulation

écomobilier

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ECO-MODULATION OF THE PRICING SCALE

INTRODUCTION

Eco-design involves taking account of all stages in a product’s life cycle, starting with its design. It concerns all actors in the value chain, from the supply of raw materials to end-of-life recovery. At a time when more and more businesses are taking an interest in the benefits offered by development of the circular economy, the approaches of eco-design, focussing on the end of life of a product, can offer concrete solutions. Eco-organisations, between traders and waste management actors, are promoters of this type of approach.

ECO-MODULATION OF THE PRICING SCALE: WHAT ARE THE PROCEDURES FOR BUSINESSES?

Eco-modulation of the eco-fee pricing scale is an incentive for traders seeking to promote more easily recyclable products and contribute to waste prevention, while taking care not to create risks of pollution transfer from one stage to another in the life cycle of furnishing components.

Its implementation by Éco-mobilier falls within the framework of a regulatory obligation, while its application by business remains on a voluntary basis. It represents a bonus on top of the eco-fee.

In practice, the traders concerned must be able:

- **to identify the products which meet** the criteria set out by Éco-mobilier;
- **to declare them** according to the appropriate codification (code updated to 11 figures);
- **to conserve the related supporting documentation** for at least three years in case of an audit by Éco-mobilier.

This document contains the eco-fee pricing scale with eco-modulation.

A coloured dot is shown beside each amount concerned to help you understand the criteria used for each product benefiting from eco-modulation:

- : eligible for criteria 1 and 2
- : eligible for criterion 3

Remarks:

1. The criteria are not flexible.
2. In the eco-modulated pricing scale tables, only amounts for eligible products have been mentioned.

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PRESENTATION OF CRITERIA	CRITERION ①	CRITERION ②	CRITERION ③
	PRODUCTS MADE FROM CERTIFIED SOLID WOOD	PRODUCTS MADE FROM METAL	SCALABLE PRODUCTS
SUPPORTING DOCUMENTS	<p>Technical documentation showing the proportion of solid wood contained in the end product (e.g. data sheet, purchase order, specifications, supplier catalogue, etc.) and the absence of padding in the product.</p> <p>Invoice proving the order (for distributors) or the sale (for manufacturers) of FSC® or PEFC® certified products.</p> <p>The manufacturer of the product, whether based in France or abroad, must have had their control chain certified* by the relevant certification system (a certificate valid for the trading period is to be forwarded).</p>	<p>Technical documentation showing the proportion of metal contained in the end product (e.g. data sheet, purchase order, specifications, supplier catalogue, etc.) and the absence of padding in the product.</p>	<p>Technical documentation showing the scalable nature of the product (such as assembly instructions)</p>
EXAMPLES OF ELIGIBLE PRODUCTS ¹	<ul style="list-style-type: none"> • seat made 100% from certified solid wood without integrated chair cushion 	<ul style="list-style-type: none"> • 100% metal storage furniture • metal chair with wooden seat (subject to the presence of at least 95% metal in terms of mass) 	<ul style="list-style-type: none"> • extendable children's bed frame • extendable children's mattress • scalable children's chair with adjustable tripod
EXAMPLES OF INELIGIBLE PRODUCTS	<ul style="list-style-type: none"> • chairs made from solid wood with rattan seat • furniture made from certified wood-board • furniture made from uncertified solid wood 	<ul style="list-style-type: none"> • metal chairs with foam seat 	<ul style="list-style-type: none"> • modular storage furniture • table with extension • foldaway bed • storage bed • foldable slatted frame • width-adjustable slatted frame • baby mattress with new-born side and next-stage side • stool with integrated storage • convertible seats • child booster seat • foldable baby chair
WHAT JUSTIFIES THIS CRITERION?	Strong capacity for recycling of products	Strong capacity for recycling of products	Products contributing to the reduction of furnishing component waste.
11 TH NUMBER IN THE ECO-MOBILIER CODE FOR THE DECLARATION	CODE :1	CODE :1	CODE :2
CRITERION REQUIREMENTS	Furnishing products composed, in terms of mass, of more than 95% solid wood parts of over 5mm, resulting from machining operations on wood coming directly and uniquely from sawn timber, subject to the products concerned being FSC® or PEFC® certified (certification systems for sustainable forest management)	Furnishing products composed, in terms of mass, of more than 95% metal materials.	Furnishing products whose duration of use can be extended by adapting their dimensions to the size of the user as they grow, subject to all parts of the product being sold in a single lot under a single reference number.
EXCLUSIONS FROM THE CRITERIA	<p>Seats including components of padded or rattan type are not concerned, even if they are 95% composed of solid wood parts, because they require an additional dismantling stage.</p> <p>Parts of furniture sold individually (items of hardware, panels, legs, drawers, etc.) are not concerned by this criterion because at the end of their life they are integrated into furnishing component waste and will therefore no longer be in "single-material" form.</p> <p>In the event that certain treatments are identified by Éco-mobilier as rendering the furnishing wood unsuitable for recycling, the products concerned will then be excluded from the eco-modulation scope.</p>	<p>Seats including padded or rattan components are not concerned, even if they are 95% composed of metal parts, since they require an additional stage of dismantling.</p> <p>Parts of furniture sold individually (items of hardware, panels, legs, drawers, etc.) are not concerned by this criterion because at the end of their life they are integrated into furnishing component waste and will therefore no longer be in "single-material" form.</p>	<p>Extendable products with extensions/flaps of worktop type are not concerned by this criterion (tables, desks, etc.).</p> <p>Products with height-adjustment capabilities (e.g. furniture with extendable legs) are not concerned.</p>

¹ Subject to all conditions being met



BEDDING

EXCL. VAT

ECO-FEES EXCL. VAT PER FURNISHING COMPONENT



≤ 120 CM



> 120 CM

OTHER

	≤ 120 CM	> 120 CM	OTHER
SLATTED BED BASE	€ 2.08 ●●	€ 3.33 ●	€ 4.17 ●
BABY BED BASE/FUTON BED BASE/LOW SLATTED BED BASE /CAMP BED			€ 0.83 ●
ALL MATTRESSES, INCLUDING FOLDABLE MATTRESSES	€ 1.67 ●		

PRICING SCALE INCL. VAT

ECO-FEES INCL. VAT BY FURNISHING COMPONENT



≤ 120 CM

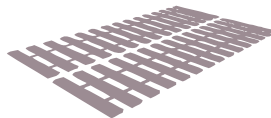
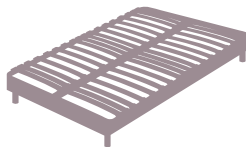


> 120 CM

OTHER

	≤ 120 CM	> 120 CM	OTHER
SLATTED BED BASE	€ 2.50 ●●	€ 4.00 ●	€ 5.00 ●
BABY BED BASE/FUTON BED BASE/LOW SLATTED BED BASE /CAMP BED			€ 1.00 ●
ALL MATTRESSES, INCLUDING FOLDABLE MATTRESSES	€ 2.00 ●		

Comments: the pricing scale incl. VAT is given on an indicative basis only at the standard VAT rate of 20%. Only the excl. VAT pricing scale is contractually binding.





SEATS

EXCL. VAT

ECO-FEES EXCL. VAT PER FURNISHING COMPONENT



SITS 1 PERSON



SITS 2 PEOPLE AND +

OTHER

	SITS 1 PERSON	SITS 2 PEOPLE AND +	OTHER
CHAIR*	€ 0.17 ●●		
SEAT FOR 2 PEOPLE OR MORE, WITH NO PADDING, INCLUDING CHAISE-LONGUE		€ 0.83 ●	
CONVERTIBLE STRUCTURE WITH NO MATTRESS			€ 2.08 ●
HAMMOCK STAND			€ 0.83 ●

PRICING SCALE INCL. VAT

ECO-FEES INCL. VAT BY FURNISHING COMPONENT



SITS 1 PERSON



SITS 2 PEOPLE AND +

OTHER

	SITS 1 PERSON	SITS 2 PEOPLE AND +	OTHER
CHAIR*	€ 0.20 ●●		
SEAT FOR 2 PEOPLE OR MORE, WITH NO PADDING, INCLUDING CHAISE-LONGUE		€ 1.00 ●	
CONVERTIBLE STRUCTURE WITH NO MATTRESS			€ 2.50 ●
HAMMOCK STAND			€ 1.00 ●

* Chair (1-person seat with back, without armrests), chair with armrests but without a seat or back which is padded or fitted with cushions, stool and foot stool, excluding height-adjustable swivel chairs, baby seats.

Comments: the pricing scale incl. VAT is given on an indicative basis only at the standard VAT rate of 20%. Only the excl. VAT pricing scale is contractually binding.





FURNITURE

EXCL. VAT

ECO-FEES EXCL. VAT PER FURNISHING COMPONENT

PRODUCT TYPE	
0 KG TO 0.5 KG exclusive	€ 0.01 ●●
0.5 KG TO 1 KG exclusive	€ 0.04 ●●
1 KG TO 2 KG exclusive	€ 0.08 ●●
2 KG TO 5 KG exclusive	€ 0.13 ●●
5 KG TO 10 KG exclusive	€ 0.33 ●●
10 KG TO 20 KG exclusive	€ 0.83 ●●
20 KG TO 30 KG exclusive	€ 1.25 ●●
30 KG TO 40 KG exclusive	€ 1.67 ●●
40 KG TO 60 KG exclusive	€ 2.08 ●●
60 KG TO 100 KG exclusive	€ 3.75 ●●
100 KG TO 150 KG exclusive	€ 6.67 ●●
150 KG TO 200 KG exclusive	€ 8.33 ●●
200 KG TO 250 KG exclusive	€ 10.83 ●●
250 KG TO 300 KG exclusive	€ 15.00 ●●
300 KG TO 400 KG exclusive	€ 19.17 ●●
400 KG TO 500 KG exclusive	€ 23.33 ●●
500 KG TO 600 KG exclusive	€ 27.50 ●●
600 KG TO 700 KG exclusive	€ 31.67 ●●
700 KG TO 800 KG exclusive	€ 35.83 ●●
800 KG TO 900 KG exclusive	€ 40.00 ●●
900 KG TO 1,000 KG exclusive	€ 44.17 ●●
1,000 KG TO 1,100 KG exclusive	€ 48.33 ●●
1,100 KG TO 1,200 KG exclusive	€ 52.50 ●●
1,200 KG TO 1,300 KG exclusive	€ 56.67 ●●
1,300 KG TO 1,400 KG exclusive	€ 60.83 ●●
1,400 KG TO 1,500 KG exclusive	€ 65.00 ●●
1,500 KG TO 1,600 KG exclusive	€ 69.17 ●●
1,600 KG TO 1,700 KG exclusive	€ 73.33 ●●
1,700 KG TO 1,800 KG exclusive	€ 77.50 ●●
1,800 KG TO 1,900 KG exclusive	€ 81.67 ●●
1,900 KG TO 2,000 KG exclusive	€ 85.83 ●●
OVER 2,000 KG :	€ 90.00 ●●

PRICING SCALE INCL. VAT

ECO-FEES INCL. VAT BY FURNISHING COMPONENT

PRODUCT TYPE	
0 KG TO 0.5 KG exclusive	€ 0.01 ●●
0.5 KG TO 1 KG exclusive	€ 0.05 ●●
1 KG TO 2 KG exclusive	€ 0.10 ●●
2 KG TO 5 KG exclusive	€ 0.16 ●●
5 KG TO 10 KG exclusive	€ 0.40 ●●
10 KG TO 20 KG exclusive	€ 1.00 ●●
20 KG TO 30 KG exclusive	€ 1.50 ●●
30 KG TO 40 KG exclusive	€ 2.00 ●●
40 KG TO 60 KG exclusive	€ 2.50 ●●
60 KG TO 100 KG exclusive	€ 4.50 ●●
100 KG TO 150 KG exclusive	€ 8.00 ●●
150 KG TO 200 KG exclusive	€ 10.00 ●●
200 KG TO 250 KG exclusive	€ 13.00 ●●
250 KG TO 300 KG exclusive	€ 18.00 ●●
300 KG TO 400 KG exclusive	€ 23.00 ●●
400 KG TO 500 KG exclusive	€ 28.00 ●●
500 KG TO 600 KG exclusive	€ 33.00 ●●
600 KG TO 700 KG exclusive	€ 38.00 ●●
700 KG TO 800 KG exclusive	€ 43.00 ●●
800 KG TO 900 KG exclusive	€ 48.00 ●●
900 KG TO 1,000 KG exclusive	€ 53.00 ●●
1,000 KG TO 1,100 KG exclusive	€ 58.00 ●●
1,100 KG TO 1,200 KG exclusive	€ 63.00 ●●
1,200 KG TO 1,300 KG exclusive	€ 68.00 ●●
1,300 KG TO 1,400 KG exclusive	€ 73.00 ●●
1,400 KG TO 1,500 KG exclusive	€ 78.00 ●●
1,500 KG TO 1,600 KG exclusive	€ 83.00 ●●
1,600 KG TO 1,700 KG exclusive	€ 88.00 ●●
1,700 KG TO 1,800 KG exclusive	€ 93.00 ●●
1,800 KG TO 1,900 KG exclusive	€ 98.00 ●●
1,900 KG TO 2,000 KG exclusive	€ 103.00 ●●
OVER 2,000 KG :	€ 108.00 ●●

Comments: For businesses which may not be able to determine the actual weight of the product marketed, or for which a precise calculation of the weight is not known before effective marketing of the item (e.g. custom fit-outs), Eco-mobilier will provide a table showing the correspondence between the dimension and weight of the furnishing component, which will be available from the eco-mobilier.fr website as of June 2015.

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FREQUENTLY ASKED QUESTIONS

1 HOW WERE THE CRITERIA SELECTED?

Éco-mobilier selects the criteria according to a number of considerations:

- The need for criteria which are objective, verifiable and discriminating;
- A simple process for businesses;
- Maintaining the economic balance of the pricing scale.

In order to identify the eco-modulation criteria for the 2016 pricing scale, Éco-mobilier undertook an extensive consultation with the various stakeholders (members, professional associations, actors in the social economy and charity sector, furnishing component waste management operators, technical centres). All criteria selected were validated by the public authorities and accepted by consensus at the working group coordinated by Éco-mobilier since July 2013.

2 ARE THE ECO-MODULATION CRITERIA LIKELY TO CHANGE IN THE FUTURE?

Yes, the criteria will be periodically reviewed in order to promote continuous improvement in end-of-life focussed eco-design practices.

3 HOW DOES ÉCO-MOBILIER CHECK SUPPORTING DOCUMENTATION?

Éco-mobilier may carry out supporting documentation checks at any time. These checks may be carried out:

- by the trader being asked to send the supporting documentation to Éco-mobilier,
- as part of audits of marketing declarations.

Marketing declarations may be audited within three calendar years of the products concerned having been brought to market. The supporting documentation related to eco-modulation must therefore be archived by traders. If supporting documentation is not available during an inspection, contributions outstanding in respect of eco-modulation will be payable to Éco-mobilier.

4 THE ECOLABELS NF ENVIRONNEMENT® AND THE EU ECOLABEL® ARE NOT PART OF THE CRITERIA. WHY NOT?

These two ecolabels enable consumers to identify the most environmentally friendly products in terms of their environmental impact throughout their entire life cycle. Complementary criteria also make it possible to ensure that these products are suitable for use.

Éco-mobilier accreditation, and consequently eco-modulation accreditation, exclusively concern the end-of-life of furnishing components; these frames of reference were not included among the eco-modulation criteria for the 2016 pricing scale.

5 WHY ARE PRODUCTS CONTAINING PADDING MATERIALS EXCLUDED FROM CRITERIA 1 AND 2?

Products containing padding materials are excluded from criteria 1 and 2 because they require an additional dismantling stage (regardless of the proportion of solid wood or metal they contain) and are therefore more difficult to recycle.

6 ARE PRODUCTS MADE FROM WOODBOARD DERIVED FROM CERTIFIED TIMBER ALSO ELIGIBLE?

No, only products composed of over 95% solid wood parts are eligible. The grain size of particles of solid wood after grinding is larger than that of their equivalent from woodboard. Solid wood products are therefore more easily recyclable than equivalent woodboard products.

7 WHY REQUIRE FOREST CERTIFICATION NOW THAT FLEGT (FOREST LAW FOR ENFORCEMENT, GOVERNANCE AND TRADE) IS BEING INTRODUCED AT EU LEVEL?

The European Union Timber Regulation (EUTR) aims to gradually eliminate the importation and illegal exploitation of timber in the European market. For businesses, EUTR notably involves the obligation to adopt a system of reasonable vigilance intended to ensure the traceability and legality of timber across all their supply chains. For their part, the forest certification systems provide an additional guarantee related to sustainable and responsible forest exploitation. Unlike EUTR, which is compulsory for all businesses, forest certification is a voluntary system.

8 MUST PRODUCTS CONTAINING SOLID WOOD SOURCED FROM FRENCH FORESTS ALSO BE CERTIFIED?

Yes, because Éco-mobilier is unable to check the origin of supplies of solid wood from its members.

9 WHAT ARE THE PEFC® AND FSC® FOREST CERTIFICATIONS?



About PEFC France

A pioneer in forest certification in France, where it was created in 1999, PEFC® France currently represents some 8.1 million hectares of certified forests. Among its members, PEFC® France counts 63,000 forest owners and over 3,000 businesses in the forest/timber/paper industry (loggers, sawmills, processors, builders, traders, craftspeople, distributors, paper makers, printers, publishers, etc.). Together, they guarantee consumers that a product bearing the PEFC® mark has been produced in accordance with a sustainable forest management approach.

> For further information: www.pefc-france.org

About FSC France

The Forest Stewardship Council® (FSC®) is the leading international non-governmental, non-profit organisation, founded in 1993 to promote responsible management of the world's forests.

This independent certification guarantees that forests meet socially beneficial, economically viable and ecologically appropriate standards. FSC® specifications require, for example, compliance with national laws, respect for the rights of indigenous people and workers, preservation of biological diversity, water resources, etc. FSC® labelling guarantees consumers that forest products (wood and paper) have been sourced from forests managed according to strict sustainable management standards.

> For further information: www.fsc-france.fr



ÉCO-MOBILIER IS AVAILABLE TO ANSWER ANY QUESTIONS YOU MAY HAVE
(ELIGIBILITY OF A PRODUCT, SUPPORTING DOCUMENTATION AVAILABLE, CODIFICATION, ETC.)
ON +33 (0)811 69 68 70.

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